

Expert Evidence

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Financial institutions specialist with 24 years' experience advising banks, private banks, brokers, insurers, asset managers, and hedge funds. Extensive cross-business experience, including global markets, investment banking, capital financing and private banking. Innovative leader with track record of managing large, complex teams through challenging economic and business environments



HSBC Global Banking, Singapore

Managing Director, Head of Financial Institutions Group (FIG) Singapore &

South-East Asia

Aug 2013 – Oct 2017

- Managed team of bankers covering banks & securities firms, insurance, asset management, hedge funds, SWF and central bank clients across Singapore, Malaysia, Indonesia, Thailand and Philippines.
- Responsible for client strategy to drive business development across HSBC's product range including Capital Financing, Securities Services, Payments & Cash Management, Global Markets, and Asset Management.
- Responsible for first line of defense risk management of FIG client base, including the high risk, correspondent banking activity.

JPMorgan Private Bank, Singapore

Head of Investors, South-East Asia

Sep 2012 - Jul 2013

- Managed team of 16 investment professionals responsible for investment advisory & direct client coverage for ultra high net worth clients in Singapore, Malaysia and Indonesia.
- Engaged clients on JPM Private Bank's full suite of investment advisory services including discretionary cross asset advisory and self-directed investments across global equities, fixed income, foreign exchange, commodities, private equity and hedge funds.

JPMorgan (Credit & Rates), Singapore

Head of SEA Credit Sales, Head of Bank Sales, Head of Third Party Group

Sales

Feb 2008 - Jun 2012

- Managed credit distribution for South-East Asia, bank sales in HK & Singapore and third party sales (structured rate/FX/credit products to private



banks); total headcount of 20.

- Responsible for senior client engagement with treasurers, and CIO's across banks, insurance, SWF, central banks, private bank and asset management clients across South-East Asia.

JPMorgan (Credit & Rates), Hong Kong

Co-Head of Structured Credit , Asia x Japan

May 2004 - Jan 2008

- Built JPMorgan's Asia x Japan structured credit team in 2004
- Responsible for cash flow and bespoke synthetic CDO structuring and marketing to FI clients across Asia ex Japan.
- Worked closely with our global structured credit teams to distribute CLOs, and other managed strategies to Asia ex Japan clients, such as managed CSOs, CPDOs and credit opportunity funds.

JPMorgan (Credit & Rates, Global Commodities Group), Singapore

Head of Singapore Fixed Income Sales

Sep 1996 - Apr

2004

Associate Commodities Group, Asia Pacific

Sep 1994 - Aug 1996

- Managed the Singapore fixed income sales team covering G10 Government bonds, emerging markets credit, and structured credit.
- Led JPMorgan's strong penetration into synthetic CDO origination in Singapore, with bespoke deals transacted with all three major Singapore banks.
- (Commodities) Market making spot and forward in gold, silver and platinum; hedging strategies for base metals.

Education

- Certified Financial Analyst, awarded designation in 1998
- Bachelor of Business Administration (Honors), 1990
- Wilfrid Laurier University, Waterloo, Ontario, Canada